

# RANDY S. ALLMAN

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*Helping companies drive plans from intangible concepts to tangible results for over 40 years!*

## **HIGHLIGHTS OF QUALIFICATIONS:**

- Performance-driven Finance professional with proven expertise in all levels of financial management, reporting and analysis; accounting systems development and conversions; process enhancement and profits oversight.
- Accomplished at increasing efficiency through process automation.
- Successful track record of building, coaching and developing highly cohesive teams.
- An effective communicator, team leader and business partner recognized for his ability to build partnerships across the organization, and lead initiatives to increase a company's bottom line results.

*Monthly, Quarterly & Year-End Close – Financial Management & Reporting – Corporate Governance – Internal Controls  
US & International GAAP – Regulatory Compliance/Sarbanes-Oxley – Cash Flow Management – Budgeting/Forecasting  
Expense Control/Treasury Functions – Accounting Functions (AP, AR, GL, Financial Statements, Reconciliations)  
Audits – Fixed Assets – Taxation – Financial Policies & Procedures – ERP Implementation & Conversion  
Change Management – P&L Management – Business Process Improvement – Profit Optimization*

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## **PROFESSIONAL EXPERIENCE:**

**BULLSEYE BUSINESS SOLUTIONS LLC** | Houston, TX | 2025-Present

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### **Founder & CEO**

Bullseye Business Solutions was created out of my realization that I can now use my skills and experience, garnered through a 40+ year career, to help others succeed, while giving back to the communities that we all serve. Two of the founding characteristics of Bullseye Business Solutions are the fact that my word is my bond and a handshake is everything.

- Services offered include:
  - Acting as your registered state agent with the State of Texas
  - On site, mobile and soon to be online notary services, as well as working on loan signing agent certification.
  - Accounting & financial consulting.
  - Pre-employment paperwork review.
  - Teach coaching
  - Support and assistance for you, the business owner.

**VOIGT-ABERNATHY OF TEXAS, LLC** DBA TEXAS PROCESS EQUIPMENT Co. | Houston, TX | 2020-2025

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### **Controller**

*Formerly known as Texas Process Equipment Company*

The financials team lead & member of corporate management responsible for all accounting functions, including general ledger, accounts payable, accounts receivable & credit management, as well as payroll, human resources and safety for a \$20M distributor/wholesaler of commercial pumps, motors and related process equipment.

- Tasked with catching up over 4 months of financial activities that had not been entered upon starting and successfully completing all closings up to date within 5 months.

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- Worked to document user processes in printed training guides and make certain that there were employee “backups” for each major accounting function.
  - Reviewed different credit review tools and resources, making a switch to **save over \$17,000/year** in review costs with no drop in information efficiency.
  - Implemented overnight sweep of investible cash into conservative financial investment funds resulting in **earning over \$36,000 in interest and dividends within the first 6 months.**

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## RANDY ALLMAN FINANCIAL & ACCOUNTING SERVICES | Houston, TX | 2013-2020

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### Financial & Accounting consulting

A professional in financial & managerial consulting offering proven success in directing fiscal operations for private and public business entities.

- Work with client management on CFO level matters in a dedicated effort to help bring about solutions to operational and financial issues.
- Documented current policies & procedures for clients with an eye on process improvement and adding internal controls where needed.
- Coordinated client response for external audit management report in order to fulfill bank lending debt covenant reporting requirement. **Reduced potential late fees by approximately 48%.**
- Worked with client staff to catch all past due annual & tax filings up to date in multiple jurisdictions – local & state. **Saved an estimated \$27,500 in penalties and interest.**

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## HOUSTON CREATIVE RESOURCE GROUP | Dayton, TX | 2014-2015

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### Controller / Chief Financial Officer

Responsible for overseeing the financial activities of a \$20M eight company corporate group; including Accounting, A/P, Billing & A/R, Risk Management and IT.

- Led owner-side activities in a leveraged recapitalization transaction with a locally owned, private equity investment group, **successfully increasing the sales price by \$2.0M, reducing the escrow total by \$700K and adding a \$1.5M earn-out calculation** to the final agreement.
- Led payroll software conversion efforts to realize an estimated **annual savings of approximately \$35K**, or approximately 1.0% of 2014 EBITDA.
- Managed review of multiple company credit card programs with plans to maximize cash flow.
- Realigned Accounting staff responsibilities to maximize on process improvements and to begin a team cross-training initiative.

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## HOUSTON INTERNATIONAL INSURANCE GROUP, LTD. | Houston, TX | 2012-2013

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### Vice President & Corporate Controller

Oversee all financial functions of 2 reporting entities within the corporate structure, as well as the monthly, quarterly and annual closing process for the consolidated corporate financials.

- Act as the financials lead for an enhanced policy administration application to be used as the foundation for the growth of the business.
- Manage the preparation and review of journal vouchers, financial statements and numerous reconciliations for each ledger entity under the Corporate Accounting department.
- Formalizing & documenting the financial policy and procedures manual including authoring drafts of policy memos on Cash, Foreign Currency and Fixed Assets.

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- Contribute to the review and update of financial internal controls and corporate governance measures as dictated by the Sarbanes-Oxley Act.

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**HCC SERVICES COMPANY | Houston, TX | 1999-2012**

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**Assistant Vice President / Controller**

Oversee all financial functions of 26 reporting entities within the corporate structure, as well as the monthly, quarterly and annual closing process for the consolidated corporate financials.

- Act as the financials lead on a worldwide ERP software implementation and conversion including General Ledger, Accounts Payable, Asset Management, Expense Reimbursement & Treasury modules. **Generated approximately \$330K in cost savings** by maximizing the efficiencies of resources assigned to the project.
- Drive and support business transformation strategies to improve processes and gain consistency across the enterprise.
  - ✓ Reduced financial consolidation process from 2-3 weeks to 1-2 days each month, **cutting an estimated 3,650-man hours which translated into more than \$125K in annual cost savings.**
  - ✓ Developed and implemented the “First Point of Contact” Service Level Agreement between the Corporate Accounting group and the subsidiary financial teams. Trained the group to be the resource for all accounting personnel in technical standards, and company policies and procedures, thereby **successfully improving financial reporting timelines and consistency across the organization.**
  - ✓ Collaborated with Corporate Controller in the creation of a Post-Merger Integration checklist designed to **fulfill a need for standardized processes in corporate acquisitions.** Effectively improved review of the acquisition & related purchase accounting documentation with fewer audit comments from both internal and external reviews.
- Developed and implemented a tracking system for legal expenses on litigation matters, allowing a more complete and accurate filing against corporate insurance coverage for reimbursement. By creating a numbering scheme for each legal matter within the general ledger chart of accounts, **was able to file and receive full reimbursement for more than \$2M in legal expenses.**
- Manage the preparation and review of journal vouchers, financial statements and numerous reconciliations for each ledger entity under the Corporate Accounting department.
- **Selected by the Chief Accounting Officer to document the company’s treatment of procedures in order to improve consistency across the enterprise.** Authored corporate Accounting Policy Memos (APMs) on Foreign Currency Exchange, Fixed Assets, Account Reconciliations and others. Ensured each transaction was compliant with US, UK, and ES GAAP, IFRS and Statutory standards.
- Work closely with outside auditors in quarterly reviews as well as annual audits required by the Securities & Exchange Commission.
- Contribute to the review and update of financial internal controls and corporate governance measures as dictated by the Sarbanes-Oxley Act.
- Participate in the quarterly and annual preparation of the 10-Q and 10-K reports for external reporting requirements.

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**CURRAN HOLDINGS, INC. | Houston, TX | 1995-1999**

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**Accounting Manager / Financial Reporting Supervisor**

Managed key accounting functions in the Corporate Accounting department such as month- and year-end closes on 14 sets of company books including two foreign corporations. Direct oversight of:

journal entries, AP/AR, payroll, tax review/state filings, banking relationships, financial analysis, research and review, fixed assets, and corporate systems management.

- Prepared journal vouchers, financial statements and reconciliations for each company and subsidiary.
- Performed all accounting functions for CPS International, Inc. and CPS Technologies, Inc., including general ledger, accounts payable and accounts receivable, including percentage of completion billings.
- Implemented simplified process to convert foreign subsidiaries' financial statement packages for consolidation (following FAS 52) into domestic parent company and acted as main contact for foreign operations, including acting as coordinator of foreign corporations' activities during a liquidation period.
- Prepared and filed all corporate reports with respective agencies in 32 different states, including income and franchise tax reports, annual reports of operations and miscellaneous other state filings.
- Implemented a detailed monthly reporting package to senior management and Board of Directors.
- Oversaw review and maintenance of property, plant & equipment purchases and depreciation records.
- Prepared and submitted property renditions, appraisal appeals and tax payments.
- Participated in all levels of financial accounting, tax, budgeting, risk management & special projects for a privately held group of companies.

**EDUCATION:**

**BBA – Accounting & Finance – University of Texas, Austin, TX**